



**Indira Gandhi National Open University  
Campus Placement Cell  
Maidan Garhi, New Delhi-110068**

**Campus Placement Drive for SBI Life Insurance Co.Ltd.**

**At**

**Convention Centre, IGNOU Campus, Maidan Garhi, New Delhi-110068.**

**On**

**Dated : 4 August 2023**

**(Reporting and Registration: 9.30-10.30am)**

**(Pre-placement talk: 11.00 am)**

**Job Description& Details**

**Positions**

Unit Managers & Business Development Managers

**Nature of Employment**

Permanent

**Key Responsibilities**

- Familiarizing yourself with all products and services offered by the organization
- Procuring new clients through direct contact and with the collaboration between the life mitra and the bankers (CIFs)

**Key Skills**

- Sales Planning
- Customer relationship
- Effective Communication Skills
- Time Management

**Salary & Incentives**

2.85 LPA plus incentives and reimbursements

## Work Experience

Freshers may apply but candidates with some experience in Sales would be preferred

## Academic Qualification

Graduation is must, candidates who have appeared for Graduation final year may also apply

## Age

Minimum 21 Maximum 30 years of Age

## Posting Location

Across various branches in Delhi/NCR

## Career Path

GST > Sales Executive – Retail agency/Banca/IA (on confirmation 1-year probation period)

## Selection Process

Written & Online Test - Yes

Group Discussion – Yes

Personal interview by panel

## **IMPORTANT NOTE:**

- A brief introductory session (Pre-placement-talk) highlighting company profile, job requirements, CTC etc. will be conducted before the placement drive.
- Applicants are required to carry **two copies of their updated Resume/CV and IGNOU ID Card (two copies)**
- The selection process may continue till late evening. Applicants are advised to come prepared to stay till late evening.
- **Applicants reporting after 11.00 AM shall not be allowed to participate in the Placement Drive.**

## **For more information and registration for placement**

Call between 10:30 AM to 6 PM

Email ID on which candidates can send mail : [Careers.north2@sbilife.co.in](mailto:Careers.north2@sbilife.co.in)

Contact persons from IGNOU.

Director (CPC) IGNOU office Phone No. 011-29571114

**Director  
Campus Placement Cell**